ajanta pharma limited

Regd.Office: 'Ajanta House', Charkop, Kandivli (W), Mumbai-67, Phone - +91-22-66061000, Fax - +91-22-66061200 CIN - L24230MH1979PLC022059, Email - info@ajantapharma.com, Website - www.ajantapharma.com

Statement of Consolidated Unaudited Financial Results for the Quarter and Six months ended 30 September 2015

	Portionage Official Principles		0.75				₹in
+	Particulars		3 months ende	d	6 mon	ths ended	Year En
-		30/09/2015	30/06/2015	30/09/2014		30/09/2014	
-			Unaudited		-	udited	
	ncome from Operations:				Unit	I	Audite
- 1	a) Gross Sales					-	
	India	134.62	148.2	3 117.6	3 282.85	220.2	
	Outside India	303.88					
	Total	438.50	-		0 101 10	-	
	Less: Excise Duty	4.03		1277	120121		
	Net Sales	434.47			0110	5.50	5 1
(1	o) Other Operating Income				1	680.80	1,452
T	otal Income from Operations (net)	3,20				12.8	1 2
	xpenditure	437.67	391.35	371.87	829.02	693.61	
_	a) Cost of materials consumed			/			
) Purchases of stock-in-trade	100.48		104.59	179.87	163.36	32-
	:) Changes in inventories of finished goods,	12,81	12.83	15.36	25.64	21,84	
100	changes in inventories of finished goods,	(13.77	11.14	(25.40)			
-	work-in-progress and stock-in-trade	(13.77)	11.12	(25.18)	(2.63)	(10.72)
(c) Employee benefits expense	63.83	59.19	47.85	123,02	93.82	200
(e	Depreciation and amortisation expense	10.97	10.31				
(f	Exchange rate difference (Net)			12,72	21.20	25.27	5
	Other expenses	120.49	106.24	100.43	224.72		
	otal expenses	294.81	279.10	255,77	226,73	199.57	
Pr	ofit from Operations before other income, finance		277.10	255,77	573.91	493.14	1,026
co	sts & tax (1-2)	142.86	112.25	116.10	255,11	200,47	453
(a	Other Income	2 07	2.00			200.47	453
(b	Exchange rate difference (Net)	2.87	3.02		5.89	5.24	1:
	ofit from ordinary activities before finance costs &	2.54	3.56	1.73	6.10	3.68	
ta	x (3+4)	148.27	118.83	120.51	247.40		
1	nance costs		110.03	120.31	267.10	209.39	470
		1.07	1.17	1.48	2.24	3.05	
	ofit from ordinary activities before exceptional	147.20				5.05	
	rm (5-6)	147.20	117.66	119.03	264.86	206,34	464
	ceptional Item		4	1			
Pro	ofit from ordinary activities after exceptional item					-	
Þu.	t before tax (7-8)	147.20	117.66	119.03	264.86	206.34	456
	x Expense	47.24	33.82	24.02			,,,,,
Ne	t Profit for the period (9-10)	99.96	83.84	36.03	81.06	63.68	146
Pai	d-up Equity Share Capital			83.00	183.80	142.66	309
	e value of Equity Share - in ₹	17.69	17.69	17.68	17.69	17.68	17
		2	2	5	2	5	
res	erve excluding Revaluation Reserve	NA	NA	NA	NA	NA	823
	nings Per Share - not annualised (refer note 3)					147	023
	Basic - in ₹	11,37	9.53	9.44	20.89	14 22	25
	Diluted - in ₹	11.36	9.53	9.43	20.89	16.23	35
PAF	RTICULARS OF SHAREHOLDING		7.00	7.43	20.09	16.20	35
Pub	lic Shareholding						
	- Number of shares	2,30,71,491	2 20 74 404	00.05.405			
	- Percentage of shareholding		2,30,71,491	92,05,495	2,30,71,491	92,05,495	2,30,13,7
Pron	moters and promoter group shareholding	26.22%	26.22%	26.17%	26.22%	26.17%	26.
	ledged/Encumbered						
	Number of shares						
		26,50,000	10,00,000	14,45,500	26,50,000	14,45,500	10,51,2
-	Percentage of shares (as a % of the total	4.08%	4 5 404			,,,	10,31,2
	shareholding of promoter and promoter group)	4.00%	1.54%	5.57%	4.08%	5.57%	1,6
~	Percentage of shares (as a % of the total share	2.0400			7		
	capital of the company)	3,01%	1.14%	4.11%	3.01%	4.11%	1.2
	on-encumbered			_			
	Number of shares	6,22,79,759	6,39,29,759	2 45 24 405	/ 00 70 Th		
- 1	Percentage of shares (as a % of the total	0,22,77,737	0,39,29,739	2,45,26,405	6,22,79,759	2,45,26,405	6,38,78,50
	shareholding of promoter and promoter group)	95.92%	98.46%	94.43%	95.92%	94.43%	98.3
19	Percentage of shares (as a % of the total share					77,43/0	70.3
	capital of the company)	70.77%	72.64%	69.72%	70 779	(0.700)	
יאטי	stor complaints for 3 months ended 30/09/2015		. 210 170	07.72/0	70.77%	69.72%	72.6
One	Nog at the beginning of the						-
e110	ling at the beginning of the quarter	Nil					
ece	ived and disposed off during the quarter ing at the end of the quarter	31		1	arm		
200.00					TARREST AND ADDRESS OF TARREST		

ajanta pharma limited

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-	Statement of Consolidated Unaudited Fin						
	tatement of Assets & Liabilities				-	1	₹ in C
	articulars				-	As at	As at
	QUITY AND LIABILITIES			1		30/09/2015	31/03/20
SI	hareholders' Funds				+	Unaudited	Audite
-	(a) Share Capital			-	-	190.72	
-	(b) Reserves and Surplus		-			17.69	17
	Sub-total - Shareholders' fund	S		1	+	1,011.39	823
No	on-current liabilities		1		-	1,029.08	841.
	(a) Long-term borrowings		-	-	-	-	
	(b) Deferred tax liabilities (net)		-		-	24.16	33
	(c) Other long-term liabilities		-		-	15.82	15.
	(d) Long-term provisions		-	-	-	2.61	2.
	Sub-total - Non-current liabilities	/	-	-		5.81	4.
	rrent Liabilities		-			48.40	55.
	(a) Short -term borrowings		-				
10	(b) Trade payables					18.96	17.
	(c) Other current liabilities		-			141.08	109,
	(d) Short-term provisions					64.55	58.
	Sub-total - Current liabilities	-				8.01	64.:
	TOTAL - EQUITY AND LIABILITIES					232.60	249.5
AS:	SETS					1,310.08	1,146.3
No	n- current assets						
-	(a) Fixed assets						
((b) Non-current investments					498.19	458.2
((c) Long-term loans and advances					40.04	40.0
1	d) Other non-current assets					22.62	9.3
	Sub-total - Non-current assets					5.05	5.2
Cur	rent assets					565.90	512.9
1	a) Current Investments						
	b) Inventories					111.15	19.4
	c) Trade receivables					168.28	159.0
	d) Cash and bank balances					319.04	258.7
	e) Short-term loans and advances					104.89	136.76
	f) Other current assets					40.33	50.4
- '						0.49	8.94
1	Sub-total - Current assets					744.18	633,41
-	TOTAL - ASSETS					1,310.08	1,146.35
Note	or V					7,7,0,40	1,140.55
Con	ve results have been reviewed by Audit Committee solidated financial results includes financial results of	and approved by	the Board of Dir	ectors at their	meeting held on	30 October 2015	
with	solidated financial results includes financial results of AS 21.	the company, its	wholly owned s	ubsidiaries and	step-down subsid	diary prepared in	accordance
Com	pany's equity shares of the face value of ₹ 5/- each w equently, as required by AS 20, the Earning per share rted here in above.	no colit into it	- A				
						, 101	per 1003
The (group operates exclusively in one reportable business	segment i.e., "Pr	narmaceuticals".				
	Company has opted to publish consolidated financial rement. The Standalone Financial Results with limited	results from curre review are availa	nt year, pursuar	nt to option ma	de available as p	er clause 41 of th	e listing
Stanc	dalone Results are as under:		or, one comp	any a website v	www.ajantapharn	na.com	200
	culars	1	nonths ended				₹ in Crore
					6 months		

in Crore
r Ended
31/03/2015
idited
1,356.20
444.88
306.37

pharma

By order of the Board For Ajanta Pharma Ltd.

Mumbai, 30 October 2015

Yogesh M. Agrawal Managing Director

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(QP) ajanta pharma limited

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Statement of Standalone Unaudited Financial Results for the Quarter and Six months ended 30 September 2015

Particulars	3 months ended		6 months ended		₹ in Crore	
	30/09/2015	30/06/2015	30/09/2014	30/09/2015	30/09/2014	31/03/2015
	30,0772013	Unaudited	30/0//2014		udited	Audited
Income from Operations:				Onde	To the control of the	Addited
(a) Gross Sales						
India	134.62	148.23	117.63	282.85	239.31	491.5
Outside India	255.71	190.75	216.50	446.46	378.23	848.7
Total	390.33	338.98	334.13	729.31	617.54	1,340.2
Less: Excise Duty	4.03	4.10	2.94	8, 13	5.56	11.6
Net Sales	386.30	334.88	331,19	721.18	611.98	1,328.6
(b) Other Operating Income	3.20	5.70	6.11	8.90	12.81	27.5
Total Income from Operations (net)	389.50	340.58	337,30	730.08	624.79	1,356.2
Expenditure						
(a) Cost of materials consumed	100.75	77.86	103.42	178.61	161.24	321.1
(b) Purchases of stock-in-trade	13.64	13.96	12.89	27.60	22.90	50.2
(c) Changes in inventories of finished goods,	(8.11)	2.30	(19.66)	(5.81)	(7, 18)	0.3
work-in-progress and stock-in-trade			(17.00)	(3.61)	(7.10)	9.2
(d) Employee benefits expense	58.83	54.55	44.52	113.38	87.36	186.3
(e) Depreciation and amortisation expense	10.31	9.70	12.20	20.01	24.24	49.4
(f) Exchange rate difference (Net)		-			+	
(g) Other expenses	96.84	82.10	85.40	178.94	160.04	316.6
Total expenses	272.26	240.47	238.77	512.73	448.60	933.0
Profit from Operations before other income, finance costs & tax (1-2)	117.24	100.11	98.53	217.35	176.19	423.14
(a) Other Income	20.16	12.23	14.72	32,39	23.30	29.2
(b) Exchange rate difference (Net)	2.88	1.30	1.18	4.18	1.29	4.4
Profit from ordinary activities before finance costs & tax (3+4)	140.28	113.64	114.43	253.92	200.78	456.8
Finance costs	0.93	1.03	1.34	1.96	2.76	5.0
Profit from ordinary activities before exceptional item (5-6)	139.35	112.61	113.09	251.96	198.02	451.83
Exceptional Item		-			-	6.9
Profit from ordinary activities after exceptional item but before tax (7-8)	139,35	112.61	113.09	251.96	198.02	444.88
Tax Expense	44.98	31.55	34.46	76.53	60.67	138.5
Net Profit for the period (9-10)	94.37	81.06	78.63	175.43	137.35	306.37
Paid-up Equity Share Capital	17.69	17.69	17.68	17.69	17.68	
Face value of Equity Share - in ₹	2					17.68
Reserve excluding Revaluation Reserve	NA	2 NA	5 NA	2	5	20000
Earnings Per Share - not annualised (refer note 3)	INA	INA	NA NA	NA	NA	768.65
(a) Basic - in ₹	10.73	9.21	8.94	19.94	15 (2	240
(b) Diluted - in ₹	10.72	9.21	8.93	19.93	15.62 15.60	34.84
PARTICULARS OF SHAREHOLDING	10.72	7.21	6.73	19,93	13.60	34.80
Public Shareholding						
- Number of shares	2,30,71,491	2,30,71,491	92,05,495	2,30,71,491	92,05,495	2,30,13,741
- Percentage of shareholding	26,22%	26.22%	26.17%	26.22%	26.17%	26.17
Promoters and promoter group shareholding				2012270	20.1770	20.17
a) Pledged/Encumbered				-		
- Number of shares	26,50,000	10,00,000	14,45,500	26,50,000	14,45,500	10,51,250
- Percentage of shares (as a % of the total	1.000					10,51,250
shareholding of promoter and promoter group)	4.08%	1.54%	5.57%	4.08%	5.57%	1.62
- Percentage of shares (as a % of the total share	2.04%					
capital of the company)	3.01%	1.14%	4.11%	3.01%	4.11%	1.20
b) Non-encumbered						
- Number of shares	6,22,79,759	6,39,29,759	2,45,26,405	6,22,79,759	2,45,26,405	6,38,78,509
- Percentage of shares (as a % of the total	95.92%	1				
shareholding of promoter and promoter group)	73.74%	98.46%	94.43%	95.92%	94.43%	98.389
- Percentage of shares (as a % of the total share capital of the company)	70.77%	72.64%	69.72%	70.77%	69.72%	72.639
- Percentage of shares (as a S		% of the total share	% of the total share			

ajanta pharma limited

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Statement of Standalone Unaudited Financial Results for the Quarter and Six months ended 30 September 2015

	statement of standardine oridiative i mane		₹ in Crore					
	Statement of Assets & Liabilities	As at	As at	B. Investor complaints for 3 months ended 30/09/20	15			
	Particulars	30/09/2015	31/03/2015	Pending at the beginning of the quarter Nil	_			
Α	EQUITY AND LIABILITIES	Unaudited	Audited	Received and disposed off during the quarter 31	_			
1	Shareholders' Funds			Pending at the end of the quarter Nil				
	(a) Share Capital	17.69	17.68	Notes :	_			
	(b) Reserves and Surplus	944.58	768.65	1. Above results have been reviewed by Audit Committee				
	Sub-total - Shareholders' funds	962.27	786,33	and approved by Board of Directors at their meeting	_~			
2	Non-current liabilities			held on 30 October 2015.				
	(a) Long-term borrowings	23.14	32.27	2. Statutory Auditors have carried out Limited Review of				
	(b) Deferred tax liabilities (net)	15.82	15,16					
	(c) Other long-term liabilities	2.61	2.50					
	(d) Long-term provisions	5,81	4,76					
	Sub-total - Non-current liabilities	47,38	54.69					
3	Current Liabilities			was split into the equity shares of the face value of ₹ ?				
	(a) Short -term borrowings	18.96	17,90	each during March, 2015. Consequently, as required by AS 20, the Earning per share has been disclosed considering increased number of shares post sub division, for all periods reported here in above.				
	(b) Trade payables	141.75	108.12					
	(c) Other current liabilities	55.20	54.51					
	(d) Short-term provisions	8.01	64.30					
	Sub-total - Current liabilities	223.92	244.83					
	TOTAL - EQUITY AND LIABILITIES	1,233.57	1,085,85					
В	ASSETS			business segment i.e., "Pharmaceuticals".				
1	Non- current assets							
	(a) Fixed assets	480.14	441.52	6 necessary.				
	(b) Non-current investments	57.29	57.16					
	(c) Long-term loans and advances	22.07	8.87					
	(d) Other non-current assets	5.05	5,27					
	Sub-total - Non-current assets	564.55	512.82					
2	Current assets							
	(a) Current Investments	111.15	19.46	By order of the				
	(b) Inventories	164.78	153.05					
	(c) Trade receivables	305.04	240.85					
	(d) Cash and bank balances	52.66	105.69					
	(e) Short-term loans and advances	34.90	45.04	4 oharma				
	(f) Other current assets	0.49	8.94					
	Sub-total - Current assets	669.02	573.03					
	TOTAL - ASSETS	1,233.57		Mumbai, 30 October 2015 Managing Dire				
		Page 2		WBAI - IN				



BSE: 532331

NSE: AJANTPHARM

Reuters: AJPH.NS

Bloomberg: AJP:IN

Operating Revenue up 18%, PAT up 20% for Q2 FY2016 (Consolidated - 2nd Quarter and Half Year Results, FY 2015-16)

Mumbai, 30th October 2015: Ajanta Pharma Limited, a specialty focused pharmaceutical formulation company reported today its performance for the 2nd quarter and Half year ended 30th September 2015.

Consolidated Q2 performance highlights

- Revenue from operations grew 18% at Rs. 438 cr. against Rs. 372 cr.
- EBITDA growth of 19% at Rs. 154 cr. against Rs. 129 cr., EBITDA at 35% of revenue.
- Profit before tax grew 24% at Rs. 147 cr. against Rs. 119 cr.
- Profit after tax grew 20% at Rs. 100 cr. against Rs. 83 cr., PAT at 23% of revenue.

Consolidated Half Year performance highlights

- Revenue from operations grew 20% at Rs. 829 cr. against Rs. 694 cr.
- EBITDA growth of 22% at Rs. 276 cr. against Rs. 226 cr., EBITDA at 33% of revenue.
- Profit before tax grew 28% at Rs. 265 cr. against Rs. 206 cr.
- Profit after tax grew 29% at Rs. 184 cr. against Rs. 143 cr., PAT at 22% of revenue.

Commenting on the results, Mr. Yogesh M. Agrawal, Managing Director said "Despite challenges posed by currency devaluation's in most of the emerging markets, we have delivered sound performance in these geographies. We continue to post above industry growth in Indian market with utmost focus on brand building. To accelerate product filings, we are increasing spend levels in R&D which ensures sustained growth in future".

India

For Q2 FY2016, India branded business was Rs. 123 cr. posting healthy growth of 20%, with total India revenue including Institution being Rs. 131 cr., up 14% over Q2 FY2015. For H1 FY2016, Indian branded business was Rs. 251 cr. posting healthy growth of 19% with total India revenue including Institution being Rs. 275 cr., up 18% over H1 FY2015.

In the therapeutic segments where we operate, as per IMS MAT September '15, we have posted healthy growth of 39% in Cardiology (segment growth of 14%), 41% in Opthalmology (segment growth of 19%), 17% in Dermatology (segment growth of 20%) and 44% in Pain Management (segment growth of 12%).

Emerging Markets

Emerging markets business grew 20% during Q2 FY2016 with sale of Rs. 301 cr. Africa contributed Rs. 175 cr., grew 27%, Asia contributed Rs. 124 cr., grew 13% and Latin America contributed Rs. 3 cr., grew 7%.

CIN: L24230MH1979PLC022059

Registered Office: 98, Ajanta House, Charkop, Kandivili (West), Mumbai, 400 067, India.

Press Release



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During H1 FY2016, Emerging markets consolidated business grew 21% with sale of Rs. 540 cr. Africa contributed Rs. 322 cr., grew 28%, Asia contributed Rs. 212 cr., grew 13% and Latin America contributed Rs. 5 cr., a de-growth of 9%.

Company continues to strengthen its brand presence in various emerging markets it operates in. Company has a pipeline of 1,700+ products under registration paving the way for sustained growth in these markets.

Regulated Markets

Company has 5 ANDA approvals, out of which 1 product is already in the market and balance 4 products shall be launched in quarter starting Jan 2016. Another 20 ANDA's are in various stages of approval with US FDA, out of which 1 ANDA has been tentatively approved. In Q2 FY2016, US sale was Rs. 2 cr. and Rs. 5 cr. for H1 FY2016.

R&D

R&D has always been the thrust area of the company, which enabled it to introduce many first-to-market products. As a strategic decision, company has decided to enhance its R&D capacities & capabilities, resulting in higher expenses during Q2 FY2016 to Rs. 26 cr., about 6% of net sales. In H1 FY2016, the total R&D expense was Rs. 45 cr. against Rs. 30 cr. for the same period last year.

About Ajanta Pharma Limited

Ajanta Pharma is a speciality pharmaceutical formulation company having branded generic business in India and emerging markets, generic business in US and institution business in Africa & India. Many of company's products are first to market and are leading in their sub-therapeutic segments.

Company's state of the art R&D centre for formulation development is located at Mumbai, having a team of 500+ people. Company has world class manufacturing facilities - 4 located in India and 1 at Mauritius. One of the manufacturing facilities in India is approved by US FDA, UK MHRA, pre-qualification from WHO, apart from having approval from FDAs of many other countries. Its new formulation manufacturing facility (oral solids) at Dahej has started taking regulatory filing batches. Company is also in process of establishing another formulation facility at Guwahati in Assam. Addition of these facilities will ensure adequate capacities to cater to Company's growth in coming years.

For last 5 years, company has posted healthy performance with its consolidated revenue growing at 31% CAGR of and net profit at 57% CAGR.

For more details visit <u>www.ajantapharma.com.</u> You could also follow us on twitter for regular updates - <u>www.twitter.com/ajantapharmaltd</u>

For specific queries, contact:

Rajeev Agarwal Tel: +91 22 66061377 Email: rajeev.agarwal@ajantapharma.com

Safe Harbour Statement

CIN: L24230MH1979PLC022059

Registered Office: 98, Ajanta House, Charkop, Kandivili (West), Mumbai, 400 067, India.