

## **PAT up 12%** (1<sup>st</sup> Quarter FY 2019, Consolidated Results)

**Mumbai, 31<sup>st</sup> July, 2018:** Ajanta Pharma Ltd. a specialty pharmaceutical formulation company reported today its performance for the 1<sup>st</sup> quarter ended 30th June, 2018.

### **Q1 FY 2019 performance highlights (compared to Q1 FY 2018)**

- Income from operations at Rs. 511 cr. against Rs. 473 cr., up 8%.
- EBITDA at Rs. 157 cr. against Rs. 127 cr., up 24%; EBITDA at 31% of revenue.
- Profit after tax at Rs. 106 cr., against Rs. 95 cr., up 12%; PAT at 21% of revenue.

Commenting on the results, Mr. Yogesh Agrawal, Managing Director said:

“We are pleased with our Q1 performance which is in line with our expectations. Branded generic business in India and Export markets posted healthy growths. Despite challenging pricing environment in USA, we have posted healthy growth for the quarter.

Going forward, branded generic business in India & Emerging Markets; and generic business in USA will be key focus markets for us.”

### **India**

For Q1 FY 2019, India sales was Rs. 178 cr. (against Rs. 143 cr.) posting growth of 24%.

As per IMS MAT June 2018, we have posted healthy growth of 10% in Cardiology (segment growth of 7%), 11% in Ophthalmology (segment growth of 7%), de-growth of 1% in Dermatology (segment growth of 14%) and 12% in Pain Management (segment growth of 5%).

### **Exports**

During Q1 FY 2019, total export sales were Rs. 324 cr. (against Rs. 321 cr.) posting growth of 1%.

Emerging Market branded generic sales was Rs. 209 cr. (against Rs. 169 cr.) posting 23% growth.

- Africa branded generic sales was Rs. 77 cr. (against Rs. 71 cr.) posting 9% growth
- Asia branded generic sales was Rs. 129 cr. (against Rs. 96 cr.) posting 35% growth

Africa Institution sales was Rs. 54 cr. (against Rs. 97 cr.) posting 44% de-growth. This de-growth was due to increased competition, pricing pressure and lower procurements.

US generic sales was Rs. 61 cr. (against Rs. 54 cr.) posting 13% growth.

In US, during Q1 FY 2019, we received 1 ANDA final approval, 2 tentative approvals and filed 1 ANDA with US FDA. Out of 20 final ANDA approvals, we have commercialized 18 products. We hold 4 tentative approvals and 16 ANDAs are awaiting US FDA approval. Company plans to file 10-12 ANDAs during this financial year.

## **R&D**

During Q1 FY 2019, R&D expenses were Rs. 41 cr., (Q1 FY 2018 Rs. 42 cr.) which is 8% of operating revenue.

## **About Ajanta Pharma Limited**

Ajanta Pharma is a speciality pharmaceutical formulation company having branded generic business in India and emerging markets, generic business in US and institution business in Africa. Many of company's products are 1<sup>st</sup> to market and are leading in their sub-therapeutic segments.

Company's state of the art R&D centres for formulation development and API are located at Mumbai, having a team of 850+ scientists. Company has 7 world class manufacturing facilities located in India and Mauritius.

For last 5 financial years, company has posted healthy performance with its consolidated total income growing at 15% CAGR and net profit at 19% CAGR.

For more details visit [www.ajantapharma.com](http://www.ajantapharma.com)

For regular updates follow us on twitter– [www.twitter.com/ajantapharmaltd](https://www.twitter.com/ajantapharmaltd)

## **For specific queries, contact:**

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Reuters: AJPH.NS, Bloomberg: AJP:IN, NSE: AJANTPHARM, BSE: 532331  
Corporate Identity Number (CIN): L24230MH1979PLC022059

Safe Harbour Statement

**Statement of Consolidated Unaudited Financial Results for the quarter ended 30 June 2018**

₹ in Crore

Particulars	3 months ended			Year Ended
	30/06/2018	31/03/2018	30/06/2017	31/03/2018
	Unaudited	Refer Note 4	Unaudited	Audited
<b>Income</b>				
Revenue from operations	510.99	530.31	473.12	2,130.86
Other income	8.13	5.24	4.76	24.16
<b>Total Income</b>	<b>519.12</b>	<b>535.55</b>	<b>477.88</b>	<b>2,155.02</b>
<b>Expenses</b>				
Cost of materials consumed	88.95	113.93	94.45	378.28
Purchases of stock-in-trade	14.25	20.33	15.93	77.35
Changes in inventories of finished goods, work-in-progress and stock-in-trade	(19.07)	(40.50)	(16.75)	(49.22)
Employee benefits expense	104.78	105.15	86.68	376.47
Finance costs	0.17	0.11	0.07	0.41
Depreciation and amortisation expense	17.17	16.64	13.42	59.59
Other expenses	164.59	191.87	165.35	689.59
<b>Total Expenses</b>	<b>370.84</b>	<b>407.53</b>	<b>359.15</b>	<b>1,532.47</b>
<b>Profit before tax</b>	<b>148.28</b>	<b>128.02</b>	<b>118.73</b>	<b>622.55</b>
<b>Tax Expense</b>				
Current Tax (net)	46.39	24.65	23.83	131.66
Deferred Tax (net)	(3.90)	8.88	0.11	22.25
<b>Profit after tax</b>	<b>105.79</b>	<b>94.49</b>	<b>94.79</b>	<b>468.64</b>
<b>Other Comprehensive Income (OCI)</b>				
Items that will be reclassified subsequently to profit or loss	(3.19)	2.20	1.84	5.00
Income tax relating to Items that will be reclassified subsequently to profit or loss	-	-	-	-
Items that will not to be reclassified subsequently to profit or loss	(0.50)	(1.86)	(0.04)	(1.99)
Income tax relating to items that will not be reclassified to profit or loss	0.17	0.65	0.01	0.69
<b>Other Comprehensive Income for the year, net of tax</b>	<b>(3.52)</b>	<b>0.99</b>	<b>1.81</b>	<b>3.70</b>
<b>Total Comprehensive Income for the year</b>	<b>102.27</b>	<b>95.48</b>	<b>96.60</b>	<b>472.34</b>
Paid-up Equity Share Capital (Face value of ₹ 2 each)	17.69	17.69	17.69	17.69
Other Equity				2,023.68
<b>Earnings Per Share (Face value of ₹ 2 each)</b>				
Basic - in ₹	12.02	10.74	10.77	53.26
Diluted - in ₹	12.02	10.74	10.77	53.25

**Notes :**

- The above results have been reviewed by Audit Committee and approved by Board of Directors at their meeting held on 31 July 2018.
- Statutory Auditors have carried out Limited Review of the financial results for the quarter ended 30 June 2018.
- The consolidated audited financial results of the Company, its wholly owned subsidiaries and step-down subsidiary ("the Group") have been prepared as per Ind AS 110 on Consolidated Financial Statements. There is no minority interest.
- The figures for the quarter ended March 31, 2018 are balancing figures between audited figures in respect of full financial year and unaudited published figures upto the third quarter.
- During the quarter, 1,000 equity shares of ₹ 2 each, fully paid up, were allotted upon exercise of vested options pursuant to the Employees Stock Options Scheme, 2011, resulting in an increase in the paid-up share capital by ₹ 2,000 and securities premium account by ₹ 0.12 crores.
- The Group operates exclusively in one reportable business segment i.e., "Pharmaceuticals".
- There are no exceptional items.
- Amalgamation of Gabs Investments Private Limited ('Gabs') with the Company was approved by Board of Directors on 18 March 2017 and by Shareholders of both Companies on 10 October 2017. Gabs holds 83,92,262 equity shares in the Company, representing about 9.54% of total paid up capital, against which Company will issue same number of shares to shareholders of Gabs. Amalgamation is subject to approval of regulatory authorities as prescribed in law. Hence, no effect of the same is given in financial statements.
- Effective 1 July 2017, sales are recorded net of GST whereas earlier sales were recorded gross of excise duty which formed part of expenses. Hence, revenue from operations for the three months ended 30 June 2018 are not comparable with previous period corresponding figures.
- The Standalone Financial Results are available on the company's website www.ajantapharma.com.

 By order of the Board  
 For Ajanta Pharma Ltd.

Mumbai, 31 July 2018


  
 Yogesh M. Agrawal  
 Managing Director

**Statement of Standalone Unaudited Financial Results for the quarter ended 30 June 2018**

₹ in Crore

Particulars	3 months ended			Year Ended
	30/06/2018	31/03/2018	30/06/2017	31/03/2018
	Unaudited	Refer Note 3	Unaudited	Audited
<b>Income</b>				
Revenue from operations	441.95	462.60	397.93	1,830.45
Other income	69.06	6.00	4.70	73.01
<b>Total Income</b>	<b>511.01</b>	<b>468.60</b>	<b>402.63</b>	<b>1,903.46</b>
<b>Expenses</b>				
Cost of materials consumed	88.21	113.22	93.80	375.43
Purchases of stock-in-trade	14.87	13.44	18.59	73.01
Changes in inventories of finished goods, work-in-progress and stock-in-trade	(20.50)	(32.55)	(32.39)	(49.15)
Employee benefits expense	95.63	96.76	79.78	342.89
Finance costs	0.11	0.05	0.04	0.24
Depreciation and amortisation expense	16.56	15.92	12.93	57.14
Other expenses	122.77	156.32	128.08	541.46
<b>Total Expenses</b>	<b>317.65</b>	<b>363.16</b>	<b>300.83</b>	<b>1,341.02</b>
<b>Profit before tax</b>	<b>193.36</b>	<b>105.44</b>	<b>101.80</b>	<b>562.44</b>
<b>Tax Expense</b>				
Current Tax (net)	42.37	20.60	21.73	114.60
Deferred Tax (net)	0.17	6.34	3.34	20.32
<b>Profit after tax</b>	<b>150.82</b>	<b>78.50</b>	<b>76.73</b>	<b>427.52</b>
<b>Other Comprehensive Income (OCI)</b>				
Items that will not be reclassified subsequently to profit or loss	(0.50)	(1.86)	(0.04)	(1.99)
Income tax relating to Items that will be reclassified to profit or loss	0.17	0.65	0.01	0.69
<b>Other Comprehensive Income for the year, net of tax</b>	<b>(0.33)</b>	<b>(1.21)</b>	<b>(0.03)</b>	<b>(1.30)</b>
<b>Total Comprehensive Income for the year</b>	<b>150.49</b>	<b>77.29</b>	<b>76.70</b>	<b>426.22</b>
Paid-up Equity Share Capital (Face value of ₹ 2 each)	17.69	17.69	17.69	17.69
Other Equity				1,913.81
<b>Earnings Per Share (Face value of ₹ 2 each)</b>				
Basic - in ₹	17.14	8.92	8.72	48.59
Diluted - in ₹	17.13	8.92	8.72	48.58

**Notes :**

- The above results have been reviewed by Audit Committee and approved by the Board of Directors at their meeting held on 31 July 2018.
- Statutory Auditors have carried out Limited Review of the financial results for the quarter ended 30 June 2018.
- The figures for the quarter ended March 31, 2018 are balancing figures between audited figures in respect of full financial year and unaudited published figures upto the third quarter.
- Other income includes :

	3 months ended			Year Ended
	30/06/2018	31/03/2018	30/06/2017	31/03/2018
Dividend from subsidiaries (₹ in Crore)	60.98	-	-	49.65

- During the quarter, 1,000 equity shares of ₹ 2 each, fully paid up, were allotted upon exercise of vested options pursuant to the Employees Stock Options Scheme, 2011, resulting in an increase in the paid-up share capital by ₹ 2,000 and securities premium account by ₹ 0.12 crores.
- The Company operates exclusively in one reportable business segment i.e., "Pharmaceuticals".
- There are no exceptional items.
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Mumbai, 31 July 2018


 By order of the Board  
 For Ajanta Pharma Ltd.

  
 Yogesh M. Agrawal  
 Managing Director